Message From Director:

On August 31, 2011 Kaizen Institute (India) inaugurated its new office in Pune, and named it ‘Lean & Green Spaces’. US Green Building Council runs an internationally recognized certification system LEED (Leadership in Energy & Environmental Design), which is a green building rating system. This new office has applied for a LEED certification, and expects to qualify for a Gold rating, which is the highest applicable for a space not built ground up. A great deal of planning went into the design & execution stages. Surprisingly, ‘green’ is still not mainstream. Hence, there were constraints:

- Availability of corresponding expertise,
- Availability of recycled or recyclable material
- Higher costs of ‘green’ material
- Difficulties in obtaining certification for such material

However, going through this phase was a really a learning experience, which will stand us in good stead in the future.

The inauguration was widely reported in the print media. The following report appeared in Business India, a widely circulated fortnightly, in the Sept 18, 2011 issue:

Continued...
Traditionally, OE (Operational Excellence) stands for

i) CUSTOMER ORIENTATION: Quality, Cost & Delivery of products/services

ii) EMPLOYEE ORIENTATION: Safe workplace; High Morale

Recent years have shown that, while the above two are necessary elements of OE/Lean, they are not sufficient. They don’t include corporate responsibility towards a ‘sustainable environment’! Since

- ‘Operations’ is where most consumption of energy & water takes place;

- Inefficient ‘operations’ are the ones that create waste of earth’s natural resources & cause environmental pollution & degradation.

It may be time, therefore, to expand the definition of ‘OE’ to include:

iii) ENVIRONMENTAL SUSTAINABILITY (GREEN ORIENTATION)

Food for thought!

- Vinod Grover
Mission Dantotsu

Oct 2011

Kaizen Happenings

Kaizen College

Introduction to Kaizen @ Port, of Zambia

Ministry of Education

4th Floor of Education Building

Lusaka, Zambia

Session Conducted By

Swami Ramayan Vishnu

Permanent Secretary

Brothers

Py. Brothers

Policy & Research Officers

Certified Kaizen Practitioner 500/F Program

4th Batch @ Nairobi, Kenya

Venez

Red Court Hotel, Mtwasa Road

Extrola

One Slope

Kazami Foundation Hospital

Sept 19-28, 2011

Total Productive Maintenance (TPM)

Sept 11-19, 2011

Total Productive Maintenance (TPM)

Sept 10-18, 2011

Participants from various sectors

Four seats left for last module

Send your nominations

KIJtrends@Kaizen.com

Kaizen Sanitization @ Al Aqua School, Saudi Arabia

One of the biggest school in Saudi Arabia

40 participants trained

On Kaizen Books

Overview of Top & Middle Management

When?

September 17-21, 2011

Trainers

School Kaizen Academy

Abdulah Furay

AAAMO / BDO board visit to Kariimma Tea Estate

@ Lusaka, Zambia

September 19, 2011

Board of Directors

Visitors

AAAMO Director

KIA Representative

Experienced Unique Tea Tasting Techniques

Impressed with Application of Kaizen in Tea Farm

Located in Jeddah

KJI trends@Kaizen.com
Oct 2011

Mission Dantotsu

Aug 29 - 31, 2011
Pune

Strategy Meet

Aug 30, 2011
Pune

Press Conference

Dinner With Consultants

Aug 29, 2011
Pune

John Miller Visits India

Aug 30, 2011
Pune

Lean & Green Office Inauguration

Aug 30, 2011
Pune

First "Lean & Green" Office

More than 20 Lean Ideas implemented

More than 25 Green Ideas implemented
Mission Dantotsu

Oct 2011

KAM - KAIZEN Event 2011

- Held at Hotel Intercontinental, Nairobi, August 04-05, 2011
- Day One:
  - Theme: Lean Accounting – The Management System for Lean Enterprise
  - Keynote Speaker: Mr. Brian Macdall
  - Tutorial: Simulation Avenue
  - 5 Parallel tracks
  - Winners of the Case Study Competitions
- Day Two:
  - Theme: Measuring It to Improve It
  - Conference: Overwhelming Response 100+ Participants
- A full day session by Mr. Brian Macdall

Winner:
- Vega Foreways K71 Ltd, Nakuru
- KAA Service, Nairobi
- Vega Ltd, Nairobi

Founder - NAA Inc., USA

Opportunity

<table>
<thead>
<tr>
<th>CURRENT STATE</th>
<th>FUTURE STATE WITH PRODUCT</th>
</tr>
</thead>
<tbody>
<tr>
<td>REVENUE $1,750</td>
<td>$1,910</td>
</tr>
<tr>
<td>COSTS $325</td>
<td>$300</td>
</tr>
<tr>
<td>GROSS $1,425</td>
<td>$1,610</td>
</tr>
<tr>
<td>PROFIT $1,100</td>
<td>$1,310</td>
</tr>
<tr>
<td>GPM% 41%</td>
<td>42%</td>
</tr>
</tbody>
</table>
Kaizen Story: Speak with data

This is what happens if you react before getting the facts and thinking things through!!!!

Once a large corporation felt that; it’s time for a shakeup and hired a new CEO. The new boss was determined to rid the company of all slackers.

On a tour of the facilities, the CEO noticed a guy leaning on a wall. The room was full of workers and he wanted to let them know that he meant business.

He walked up to the guy leaning against the wall and asked, 'How much money do you make a week?’

A little surprised, the young man looked at him and replied, 'I make $400 a week. Why?’

The CEO then handed the guy $1,600 in cash and screamed, 'Here's four weeks pay, now GET OUT and don't come back.'

Feeling pretty good about himself, the CEO looked around the room and asked, 'Does anyone here want to tell me what that goof-ball did here?’

From across the room came a voice, 'Pizza delivery guy from Domino's.'

Moral of the story:

Get facts before you act; always speak with data!!